

October 4, 1957

General B. A. Schriever
Commander, Western Development Division
Ballistic Missiles Office
P. O. Box 262
Inglewood, California

Dear General Schriever:

A few months ago I resigned as General Manager of the Univac Division of Sperry Rand Corporation and went into a new company, Control Data Corporation. While we are starting from scratch, we expect to grow fairly fast and have a substantial group of top engineers, all of whom have had substantial experience with military computer programs.

I have enclosed a brochure on Control Data Corporation which contains biographical sketches of a number of the key people. I would appreciate your consideration of our company whenever you have new procurements coming up in our field of interest.

Sincerely,

CONTROL DATA CORPORATION

William C. Norris
President

WCN:lvw
Encl.