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September 16, 1957

Chief Signal Officer
Department of the Army
Washington 25, D. C.

Attention: Research and Development Division

Dear Sir:

We wish to bring to your attention the personnel, facilities, and capabilities of the Control Data Corporation which has been recently formed for the purpose of providing coordinated research, development, and production capabilities to Government and industry in the general fields of:

- Missile control
- Air traffic control
- Air defense systems
- Digital and analog computers
- Digital data processing
- Data communication
- Radar systems
- Automatic control systems (electronic electromechanical)
- Contract and engineering services including:
 - System analysis and design
 - Problem analysis and computer programming
 - Systems maintenance
 - Technical writing, drafting, publications

The research and engineering team comprising the staff of Control Data Corporation includes a sizable group of the most experienced defense system and electronic computer engineers in the United States. This group is capable of undertaking research and development programs ranging from components to full-scale systems-engineering and project management for weapons systems. Adequate corporate financing and facilities are provided.

Control Data Corporation includes competent management personnel experienced in all aspects of Government business, including fiscal accounting and security procedures.

Chief Signal Officer

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September 16, 1957

In order that the capabilities of this group may be brought to the attention of your technical and contractual personnel, we should like to insure that our organization is listed correctly and currently for those specific fields of interest as are generally stated above. It is requested that we be provided with instructions to insure that we make the proper additional information available to you.

We shall plan to follow this letter, and the subsequent information which you may request of us, with personal visits from our principal scientific and technical personnel to discuss and review your future requirements.

Very truly yours,

CONTROL DATA CORPORATION

William C. Norris
President

WCN:lw

September 16, 1957

The attached letter was also sent to the following:

Chief of Engineers
Department of the Army
Washington 25, D. C.

Chief of Ordnance
Department of the Army
Washington 25, D. C.

The Quartermaster General
Department of the Army
Washington 25, D. C.

~~Chief Signal Officer~~ (orig.)
~~Department of the Army~~
~~Washington 25, D. C.~~

Chief of Transportation
Department of the Army
Washington 25, D. C.

The Surgeon General
Department of the Army
Washington 25, D. C.

Chief of Naval Operations
Department of the Navy
Washington 25, D. C.

All letters sent to the attention of the Research and Development Division