

Major Minnesota Missile Industry Goal of New Group

ST. PAUL, March 2.—Development of a major guided missile industry in Minnesota is the goal of a new group formed here called the Committee of Minnesota Industry in Rocketry.

The committee, headed by Robert Short, president of Mueller Transportation Co., St. Paul, will seek more missile-making contracts for the Twin Cities.

One major firm here, Minnesota Mining and Manufacturing Co., said it would not be a member of the group because of prior commitments to firms already engaged in missile programs.

However, 3M did participate in preliminary discussions of the committee and is included in the names of local industries the committee will be publicizing.

Members of the committee include representatives of General Mills, Inc., Lithium Corp. of America, Strong-Secor Missiles-Taring Co., Control Data Corp., and local Navy and Air Force representatives.

The decision to take action in

behalf of the State's entrance into missile production was reached after conferences with missile producers elsewhere in the country, the Johnson Preparedness Committee of the U. S. Senate, members of the Minnesota Congressional delegation and Navy and Air Force material representatives.

Mr. Short said, "The Twin Cities area has all the firms needed to handle all aspects of missile production and this area should have more of the business."

He added that the Defense Department's disclosure that it is considering a missile-firing site for the upper Midwest (probably in Montana) is another reason why the position of Minnesota industry for guided missile production is very favorable.

Mr. Short also noted that because of its inland location, far from either coast, Minnesota is insulated from attack by submarine-launched guided missiles.

Another point in the region's favor, he said, is that the area is not considered either an industrial target complex or a center of dense population, and therefore would probably not be a focal point of enemy attack.

ST. PAUL PIONEER PRESS

Friday, March 21, 1958

Local Stocks

Thursday

(Compiled by National Association of Securities Dealers)

Stock	Price	Change
American Bond	104 1/2	+ 1/2
Control Data	11 1/2	+ 1/2
Gen. Elec.	112 1/2	+ 1/2
Gen. Mil.	11 1/2	+ 1/2
Gen. Inv.	11 1/2	+ 1/2
Gen. Sec.	11 1/2	+ 1/2
Gen. Ind.	11 1/2	+ 1/2
Gen. Com.	11 1/2	+ 1/2
Gen. Pub.	11 1/2	+ 1/2
Gen. Util.	11 1/2	+ 1/2
Gen. Chem.	11 1/2	+ 1/2
Gen. Elec.	11 1/2	+ 1/2
Gen. Mil.	11 1/2	+ 1/2
Gen. Inv.	11 1/2	+ 1/2
Gen. Sec.	11 1/2	+ 1/2
Gen. Ind.	11 1/2	+ 1/2
Gen. Com.	11 1/2	+ 1/2
Gen. Pub.	11 1/2	+ 1/2
Gen. Util.	11 1/2	+ 1/2
Gen. Chem.	11 1/2	+ 1/2
Gen. Elec.	11 1/2	+ 1/2
Gen. Mil.	11 1/2	+ 1/2
Gen. Inv.	11 1/2	+ 1/2
Gen. Sec.	11 1/2	+ 1/2
Gen. Ind.	11 1/2	+ 1/2
Gen. Com.	11 1/2	+ 1/2
Gen. Pub.	11 1/2	+ 1/2
Gen. Util.	11 1/2	+ 1/2
Gen. Chem.	11 1/2	+ 1/2

Friday, March 14, 1958

ST. PAUL DISPATCH

Control Data Employment Up

Control Data Corp. of Minneapolis has increased employment from 180 to 305 persons, William C. Norris, president, announced today.

The increase was attributed to new military contracts awarded to the firm. Prime contracts and subcontracts for missile and aircraft work have amounted to \$236,000 during the past 60 days.

Included in the military contracts are components for the Sparrow and Hawk, air-to-air and ground-to-air guided missiles. Subcontracts awarded them include modification

and repair of aircraft engines and further orders for guidance system components for the Bomarc missile.

"We sense a noticeable acceleration in the release of defense business," Mr. Norris said, "and a further step-up appears imminent."



Norris

THE MINNEAPOLIS STAR
Fri., March 14, 1958

Company Gains Defense Work

New military business—to the tune of \$236,000 in the last two months—has resulted in an increase in employment at Control Data Corp., William C. Norris, president, reported today.

Prime contracts and subcontracts for missile and aircraft components have boosted employment from 180 to 305 persons, Norris said, including both engineering and production workers.

Included are components for the Sparrow and Hawk air-to-air and ground-to-air missiles and for the Bomarc missile, Norris said. He noted a pronounced acceleration in the release of defense business.

LOW BID ACKNOWLEDGED

Navy Gives Pact to Firm It Had Called Unknown

By ROY WITZFIELD

Special to Electronic News

MINNEAPOLIS, March 30.—A Minneapolis engineering firm that bid low on a Navy contract, but was not awarded the contract because it was termed "an unknown company," eventually received the award, because of the efforts of the newly formed Committee on Minnesota Industry in Rocketry, it was revealed here last week.

The firm is Minneapolis Engineering Co. and the contract is for one prototype and 90 units of a portable tool set for use by Navy electronic technicians in testing equipment. Delivery of the prototype is due within six months and completion of the order is set for 16 months from now.

W. H. Weber, president of the Minneapolis firm, told Fairchild News Services, "We submitted our bids in November. When bids were opened in December we were low but the next lowest was that of a Newark, N. J., firm which had similar contracts before." Mr. Weber said he could not recall the name of the Newark firm.

When no announcement of the award was forthcoming, Mr. Weber said, "We went to Washington and learned at the Navy's Bureau of Ships that we were still in the running."

When no action followed in January, Mr. Weber said, "We had just about decided the contract would go to the company with previous experience."

It was at this time that Minneapolis Engineering joined the newly organized rocketry committee, which aims at attracting more electronics contracts to Minnesota firms.

Robert E. Short, chairman of the committee, told Fairchild News Services, "We went to work on this right away, when we learned the Navy was regarding the Minneapolis firm as an unknown one. We engaged a Washington counsel to prevail on the Navy to award the contract to the lowest bidder, which was Minneapolis Engineering Co."

Mr. Weber also pointed to a first trip by the committee to Washington in February, when a 25-man delegation visited the Capitol and consulted with Pentagon officials

and Minnesota's senators and representatives.

Mr. Weber said, "Undoubtedly, the impression created by the committee during this visit was also a factor in awarding of the contract to our firm."

Minneapolis Engineering was formed four years ago to supply a variety of engineering services and engineers to such clients as Remington Rand-Univac, General Mills Mechanical division, and others.

The rocketry committee, which counts the awarding of this contract as one of its first concrete results since organizing, has retained as its Washington representative, Henry Forrest, who is director of Government Engineering Services for Control Data Corp., Minneapolis, one of the committee members.

A traveling sales team representing the committee has also been formed, under leadership of William Drake, director of marketing, Control Data Corp., and Charles Olson, of Metallurgical, Inc., Minneapolis.

This team will make calls on prime contractors and large sub-contractors and make known to them Minnesota firms.