

# Control Data Shows Phenomenal Growth

A 10-month record of growth from four employes to 260 and a business backlog growth from zero to two million dollars was reported in Control Data corporation's first annual report to its shareholders.

An operating loss of \$114,716 for the newly-born Minneapolis computer and control data corporation was attributed to costs of organizing the company, recruiting personnel, developing products, preparing and submitting proposals for future contracts and to the cutback in military spending, which came shortly after the corporation was formed July 8, 1957.

"With the substantial getting-started costs now behind it, the corporation expects profitable operations for the coming year," said William C. Norris, president.

The company, which began operations Sept. 1, 1957, reported sales and other income up to June 30, 1958, totaled \$636,811.

Total assets were reported at \$1,223,311.

Among the year's accomplishments cited by Norris were the acquisition of Cedar Engineering, Inc., with its production facilities, and the development of a high-speed, fully-transistorized computer, the CDC1604, for the military market.

Norris pointed out that the electronic digital computer industry is only about 10

years old and that, as one of its chief aims, Control Data has hired more than a dozen of the most experienced engineers in the industry, many of whom pioneered in computer development.

Norris said the company may issue preferred stock within the next year in order to provide working capital for expansion.

The company now has outstanding 665,000 shares of common stock of 50-cent par value.

# Control Data Hires 4 More Univac Men

Control Data Corp., Minneapolis electronics firm being sued by Sperry Rand Corp., parent corporation of Remington Rand Univac in St. Paul, today announced it has hired another four engineers formerly employed by Univac.

The four, James E. Thornton, Carl E. Koehler, Dean M. Roush and James D. Harris, bring the total of former Univac scientists now with Control Data to an even 20.

The quartet all bring to the Minneapolis firm specialized experience in the design and development of electronic computers.

Thornton, an engineering graduate of the University of Minnesota, was named a senior electrical engineer with Control Data. He will be in charge of advanced computer circuit design. Thornton lives at 1686 E. Idaho Av., St. Paul, and was a department manager of Univac's military division.

Koehler, former project engineer in Univac's military systems division, joins Control Data as a systems logical designer. He will be responsible for analyzing requirements for electronic computer systems and developing logical design to meet the requirements. He lives at 62 West road, Circle Pines.

Roush, formerly a mechanical engineer with Univac, will be a member of Control Data's mechanical engineering group. He will be associated with design of the firm's new CDC 1604 scientific computer, which is being de-



Harris Roush

veloped under an initial navy contract of \$600,000, announced a week ago. Roush lives at 3711 S. Joppa Av., St. Louis Park.

Harris, also of Univac's military division has been appointed senior administrative assistant, reporting to Control Data's director of engineering. Harris received his bachelor's and master's degrees at the University of Minnesota and lives at 4943 Garfield Av.

Sperry Rand's injunction suit against Control Data is now marking time. At an initial hearing, the federal court instructed attorney's for both sides to boil down the complaint and answer to a few major issues.

The complaint accused Control Data of using inventions, ideas and technical data in which Sperry Rand has a proprietary right as a result "of many years of cre-



Thornton Koehler

ative effort and expenditure of millions of dollars." The defendant replied that Sperry Rand was "fishing" in an attempt to discover Control Data's technical developments and customers, and to overcome the threat of competition by Control Data.

# Control Data Corp. Reports Year's Loss

Control Data Corp., in its first annual report to stockholders, said Monday that it had net sales of \$625,756 and a net loss of \$114,716 during its 1957-58 fiscal year.

The report was for the 12-month period ending June 30.

The loss reflects substantial costs getting started in business, said William C. Norris, president.

The company was incorporated on July 8, 1957, started operations with four employes on Sept. 1 and sold \$590,000 worth of common stock by Sept. 13.

On June 30, 1958, the Minneapolis electronics firm had 260 employes, 900 stockholders and an order backlog of two million dollars, the report said.

The company expects profitable operations this year, said Norris.

The report listed Control Data's assets at \$1,223,311, including current assets of \$857,949. Current liabilities were \$473,027, while long term debt totaled \$100,000.

The outlook for the electronic computer and instrument industry is one of continuing rapid growth, said the report.

"The capabilities and recognition in its field of operations developed by Control Data over this past year provides an excellent base for expanded and profitable operation in these industries in the coming year," said the report.

**IN BUSINESS**  
By Leonard Inskip David Lee Richard Saunders

**LOCAL**  
Compiled by National Association of Securities Dealers

Monday	Tuesday	Wed. Asked
American Tobacco	11 1/8	11 3/8
Ames	1 1/4	1 1/4
Control Data	1 1/2	1 1/2
Goodman	1 1/2	1 1/2
Boon. Lab.	37 1/2	38 1/4
First Bank	21 1/2	21 1/2
IDS A	1 1/2	1 1/2
Int. Bus.	1 1/2	1 1/2
Inv. Syn. Can.	35 1/2	35 1/2
Lithium	10 1/2	10 1/2
Minnesota Gas	10 1/2	10 1/2
N. Central Av.	28 1/2	28 1/2
St. Paul	48 1/2	48 1/2
St. Paul F. M.	41 1/2	41 1/2
Singer Wall	1 1/2	1 1/2
Texas	1 1/2	1 1/2
Trans. Corp.	1 1/2	1 1/2
Wood Cont.	1 1/2	1 1/2

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# Control Data Reports Loss

A ten-month record of growth from four employes to 260 was reported Monday in the first annual report of Control Data Corp. of Minneapolis. The firm reported an operating loss of \$114,716 by the end of the fiscal year, June 30. It did not start operations until Sept. 1, 1957. In his message to stockholders,

President William C. Norris said, "With the substantial getting-started costs now behind it the corporation expects profitable operations for the coming year." The report pointed out that the firm had a two million dollar business backlog as of June 30, including a \$600,000 Navy contract for its advanced 1604 computer.