

CONTROL DATA CORPORATION
501 Park Avenue
Minneapolis 15, Minnesota

August 13, 1957

Mr. Norman B. Frost
Frost & Towers
Attorneys & Counsellors at Law
Southern Building
Washington 5, D. C.

Dear Mr. Frost:

We have received your letter written on behalf of Sperry Rand Corporation and we appreciate your frankness.

Apparently the information which you have received has been erroneous in several respects. It has come to our attention that many of your employees who may have decided to leave your Company had made such decisions before the existence of the Control Data Corporation. We call this to your attention, since you may wish to ascertain the basic factors underlying these attitudes. We have, as you may note, exercised great care in releasing publicity, since we do not wish to affect adversely the public confidence in Remington Rand's Univac Division.

We wish you to understand clearly that we refute the implications of your letter. We do not intend to utilize your trade secrets, confidential processes and inventions unlawfully. We have not violated any of the legal rights of Sperry Rand Corporation and we have no intention of doing so.

The opportunities for research and development in the field of electronic control of information are unlimited. There is room for all who are willing to think ahead as Sperry Rand and many others have done and will continue to do. Our corporation is new and in a sense is pioneering. We have confidence in the future and in our company's ability to grow and to have a part, even though small, in shaping this future. We do not intend to copy others, but to meet and solve new problems for ourselves and for our customers in the areas in which we may be of service.

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It is our hope that we can be of service to Sperry Rand in the future. We would like to have the goodwill of your corporation, as well as business from you at anytime that such an association may be mutually beneficial.

Yours very truly,

CONTROL DATA CORPORATION



William C. Norris
President

WCN/11

Copy to-
Mr. Clark
Dr. Fry
Mr. McDonald
Mr. Vickers
Mr. Leach